

COUNTY GOVERNMENT OF WAJIR



**DEPARTMENT OF AGRICULTURE, LIVESTOCK, FISHERIES,
IRRIGATION AND ALTERNATIVE LIVELIHOODS**

**CALL FOR EXPRESSION OF INTEREST FOR THE PROCUREMENT
OF AN INVESTOR IN THE OPERATION OF AN EXPORT STANDARD
ABATTOIR IN WAJIR TOWN**

TENDER NO: WCG/OT/EOI/02/2023-2024

CLIENT:

COUNTY GOVERNMENT OF WAJIR,

P.O. BOX 9 - 70200,

WAJIR.

JUNE, 2023

TABLE OF CONTENTS

TABLE OF CONTENTS	i
TERMS OF REFERENCE	1
1. Introduction	1
3. Objectives of the Assignment	2
4. Obligations of the Investor	2
5. Obligations of the County Government	3
6. Eligibility	3
7. Deliverables/Expected Response	5
8. The process	5
9. Clarification	5
10.0 Submission Details	5

NAME OF THE PROJECT: CALL FOR EXPRESSION OF INTEREST FOR THE PROCUREMENT OF AN INVESTOR IN THE OPERATION OF AN EXPORT STANDARD ABATTOIR IN WAJIR TOWN

TERMS OF REFERENCE

County Government of Wajir (CGW) Invites Expression of Interest (EOI) Expression of Interest for Wajir County Export Abattoir Operationalization Assignment Title: Expression of Interest for Private Investor in Operation and Maintenance of Wajir County Abattoir.

1. Introduction

County Government of Wajir covers an area of approximately 56,685.9 Km². with an estimated population of 800,000. The county comprises of six constituencies namely; Wajir East, Tarbaj, Wajir West, Eldas, Wajir North and Wajir South which are further divided into thirty (30) Wards.

The County Government of Wajir is in the process of finalizing the completion and operationalization of the Wajir Export Standard Abattoir. Wajir County is one the ASAL counties in the Northern part of Kenya where pastoralism is predominantly the main economic activity. The county is endowed with vast pastureland and livestock specie; namely cattle, goats, sheep and camels. Livestock production provides food security and income while also providing social security and social pride in the pastoral community. Approximately 80 per cent of the county's residents derive their livelihoods from the livestock enterprise and close to 70 per cent of the rural labour force is employed in the livestock sub-sector. Enhancement of livestock production sector, value addition and improved marketing are well captured in the 3rd Generation Wajir County Integrated Development Plan (CIDP) 2023 - 2024, FY 2023 – 2024 County Annual Development Plan(C-ADP) and also is one of the Flagship Project that will enable the achievement of commercialization of livestock and livestock products.

The construction of the Export Standard Abattoir was started in 2007 by the National Government under the Economic Stimulus package. Upon the inception of devolution in 2013, the facility was handed over to County Government of Wajir for completion and operationalization. The County Government of Wajir has invested

substantial amounts of resources towards completion of the Abattoir and at this stage the facility is 85 per cent complete, and at the final phase of completion of both external and internal works as well as equipping and operationalization of the facility. The Abattoir is strategically located where there is enough land for other support infrastructure like pasture production, feedlots, livestock quarantine station, screening compartments and other related facilities.

The County Government of Wajir wishes to entrust the operation and maintenance of the facility to a willing, competent and experienced Investor. The Investor would operate the Abattoir as a business under the legally available options through a Public Private Partnership (PPP) Arrangement.

3. Objectives of the Assignment

The main objective of the assignment is to take over and operate the Export Standard Abattoir subject to a fully executed PPP engagement framework with the County Government of Wajir.

The specific objectives include:

- a) Operation, Equipping and maintenance of the Export Standard Abattoir
- b) Operate the abattoir as a business under the legally available options through a public private partnership.
- c) Promote the facility through linking it with existing livestock markets, traders and the community in general

4. Obligations of the Investor

- a) Enter into agreement/memorandum of understanding with the County Government of Wajir on the term of engagement
- b) Operate and manage the Abattoir as a private business venture
- c) Pay the agreed monies/fees promptly to the County Government of Wajir for the use of the facility.
- d) Willingly support the local community in the promotion of livestock marketing and provide employment opportunities for the labor requirement.

- e) Maintain and safeguard the county investment in the Abattoir during the period the Investor will be at the facility.
- f) Handover the Abattoir to the County Government of Wajir in proper working condition upon the expiry of the agreed period of engagement.
- g) Any development and/or related infrastructure on the Abattoir grounds will remain the property of the County Government of Wajir. The Investor will not demobilize such developments or related infrastructure after the lapse of the Agreement.
- h) Ensure compliance with all regulations that affect operations of the slaughterhouse that guarantee food safety, efficient disposal of waste, workers safety and any other considerations stipulated by the law.
- i) Ensure to undertake any improvement on the facility in consultation with the county government

5. Obligations of the County Government

- a) Enter into agreement/memorandum of understanding with the Investor on the term of engagement
- b) Facilitate the engagement of Director of Veterinary Services (DVS) on policy, legal and regulatory issue relating to livestock health and livestock export business.

6. Eligibility

The Expression of Interest must be accompanied by a firm's qualification and professional capabilities. The information may include brochures, description of similar assignments, experience in similar conditions and availability of appropriate skills among staff with their most recent profiles showing qualifications and experience.

Interested firms should provide evidence of the following:

- Company Profile
- Certified copies of Certificate of Incorporation/Registration
- Certified copies of CR12
- Certified copies of Valid KRA Tax Compliance Certificate

- Certified copies of KRA PIN
- Certified copies of audited financial Records for the last 3 years
- Demonstrate interest to invest in the abattoir
- Description of management/organization structure and C Vs of the key personnel working with the investor.
- Demonstrate clear understanding of the Public Private Partnership.
- Provide a business plan for the period of the proposed PPP period
- Having over 5 years' experience in abattoir operation.
- Demonstrate expertise in major abattoir operations.
- Demonstrate organizational set up to operate and manage the abattoir.
- Have a strategy on supply of livestock to the abattoir and marketing abattoir products.
- Demonstrate financial ability to support such engagement
- Must have experience in conducting training to Government or International Organizations
- Prospective bidders should demonstrate understanding and capability to undertake the project by providing a detailed description of their understanding of the assignment, how they propose to undertake the assignment and expected components of the assignment as per the scope above.
- Submit a brief overview of projects of similar scope, methodology and implementation, either ongoing or successfully implemented with contact persons and references (letters of introduction, recommendations of good performance or guarantees) from the Organizations they are being/were implemented. These should include necessary evidence i.e. copies of contracts, LPOs, completion certificates etc.
- Liquidity: The Bidder shall demonstrate that they have access to, or have available, liquid assets, lines of credit or other financial means sufficient to implement the project.
- Healthy staff retention capacity for purposes of ensuring longevity of support relationship
- Ability to build on the work already in place by developing solutions that will sit on top of the existing ones.

Note: The copies should be certified by a Commissioner for Oaths or Notary Public.

7. Deliverables/Expected Response

In responding to this expression of interest your EOI MUST cover the following key deliverables/areas:

- a) A technical proposal that portrays a clear understanding of the scope and the business model to be applied.
- b) Experience on similar undertakings
- c) Proposed work plan of the investment.
- d) Return on Investment/or likely timeframe when the business will break-even

8. The process

The candidates will be prequalified in accordance with the qualification criteria set out in the EOI document, provisions of public procurement and asset disposal act 2015 and subsequent public procurement regulations which can be obtained from the following website: <http://www.ppra.go.ke>

Shortlisted candidates will be selected on the basis of the expression of interest submitted and invited for Request for Proposals (RFP).

9. Clarification

Further information can be obtained at the address below during office hours 0800 to 1700 hrs. The interested parties may request for clarification on the expression of interest up to seven (7) days before submission date. All requests for clarification must be sent in writing by paper or electronic mail. Candidates who intend to submit their EOI MUST promptly submit their names and contact details to: supplychain@wajir.go.ke for communication of any clarification(s) and addendum(s) during the tendering process.

10.0 Submission Details

Interested bidders shall submit one original and two copies of the EOI with all the necessary documentation in a plain sealed envelope clearly marked TENDER NAME: **“EXPRESSION OF INTEREST FOR THE PROCUREMENT OF AN**

IINVESTOR IN THE OPERATION OF AN EXPORT STANDARD ABATTOIR IN WAJIR TOWN” AND TENDER NUMBER: “WCG/OT/EOI/02/2023-2024” along with the covering letter dully signed by an authorized signatory be delivered in written form to the address below by **July 7th, 2023 at 10.00 am.**

Shortlisted candidates will be selected on the basis of the expression of interest submitted and invited for Request for Proposals (RFP).

Detailed Terms of Reference (TOR) for the assignment is available on the County Website www.wajir.go.ke for free but bidders are required to register with the Procurement Office at Wajir County Government Headquarters.

The EOI responses should be submitted in sealed envelope clearly marked with Tender Number and Tender Name and should be deposited in the Tender Box at Wajir County Government Headquarters so as to be received on or before **7th July, 2023 at 10.00 am**

The EOI applications will be opened immediately thereafter in the presence of bidders or their representatives who choose to attend at the Wajir County Conference Room, Ground Floor at the Office of the Governor, Wajir County in Wajir Town.

**Director,
Supply Chain Management
Wajir County Government
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P.O.Box 9 - 70200
Wajir**

